

Axia

Toll Free Phone: (877) 875-6114

Toll Free FAX: (877) 875-5135

Questions for Cost Comparison Shopping

Initial Phase:

Application fee?

Set-up/programming fee?

Cost of necessary new equipment?

Any others?

Visa/MasterCard Rate Structure:

Visa/MC qualified rate?

Keyed/EIRF rate?

Commercial/business rate?

Standard rate?

Visa/MC debit rate?

International rate?

Visa/MC transaction fee?

Any others?

What could change these rates? – Are they average ticket and monthly volume sensitive?

Monthly Service Charges:

Statement fee?

Monthly membership/maintenance fees?

Batch settlement fee?

T&E (Amex, Discover, & Diners) transaction fee?

Any others?

Yearly Fees:

Yearly membership fee?

Yearly software update fee?

Yearly postage fee?

Any others?

Other Important Issues:

Network Speed and Reliability?

Real time ACH money transfer to merchant's bank?

Especially weekend transmittals? (Funds availability?)

Gross or net deposit?

Sample statement?

Help desk (7 days, 24 hours/day)?

Installation: In person/on site or phone training?

Debit Requirements and Charges

Bank/ISO sales manager:

Signature:

Company:

Date:

Phone number:

Are you interested in debit, with the ability to take your customers ATM card like an electronic check?

Check authorization/guarantee-

Additional Comments:

What time would be best for one of our account managers to call and discuss your credit card and payment processing requirements?